

ARE YOU A LIKELY ENTREPRENEUR?

SELF-ASSESSMENT TESTS

These tests are important to help you to determine if you would be successful as an entrepreneur. These tests must be completed with complete honesty.

Self-Assessment #1	Strongly Disagree		Strongly Agree	
I dislike waste of inefficiency at work.	1	2	3	4
I find it difficult to “leave my work at the office”.	1	2	3	4
I have trouble relaxing completely on vacation.	1	2	3	4
I feel annoyed when people fail to keep appointments.	1	2	3	4
I work hard to be the best in my field.	1	2	3	4
I’d rather work with a talented but difficult person rather than someone amicable but incompetent.	1	2	3	4

TOTAL SCORE _____

If your total score was 18 to 24 points, you’re highly motivated to succeed, which is a strong point in your favour as an owner-manager.

Self-Assessment #2	Strongly Disagree		Strongly Agree	
My efforts usually can successfully influence the outcome of a venture.	1	2	3	4
I can’t be pushed around.	1	2	3	4
I can take steps to change important things in my life.	1	2	3	4
I generally feel capable dealing with the ups and downs of life.	1	2	3	4

TOTAL SCORE _____

If your total score is fewer than 13 points, you probably lack the confidence to carry out yours dreams of success. If you scored 14 to 17 points, you need improvement but potentially can be a good candidate. But if you scored 18 to 24 points, you’re probably the right kind of person to turn your dreams into reality.

Personal Analysis of Skills

Rate yourself on the important skills that are required for an entrepreneurial venture:

	Little Development			Well Developed	
Creative Thinking	1	2	3	4	5
Researching	1	2	3	4	5
Planning	1	2	3	4	5
Decision Making	1	2	3	4	5
Organizing	1	2	3	4	5
Communicating	1	2	3	4	5
Team Building	1	2	3	4	5
Marketing	1	2	3	4	5
Financial Management	1	2	3	4	5
Record Keeping	1	2	3	4	5
Strategic Planning	1	2	3	4	5
Goal Setting	1	2	3	4	5

TOTAL SCORE _____

If your total score was 40 or higher, you have personal skills which are well developed.
If you scored lower than 30 you may need help in some areas.